Harbor Commission Special Meeting March 18th, 2024 5:00 PM Presentation

Discrimination
 Faulty Appraisal
 Conflict of Interest Concerns Recently Received

Information Previously Presented

You have already heard most of our concerns in prior meetings and study sessions. These concerns have been focused on discrimination against people with moorings, and also Mr. Netzer's faulty appraisal. You have also received the CBRE independent appraisal.

New Concerns

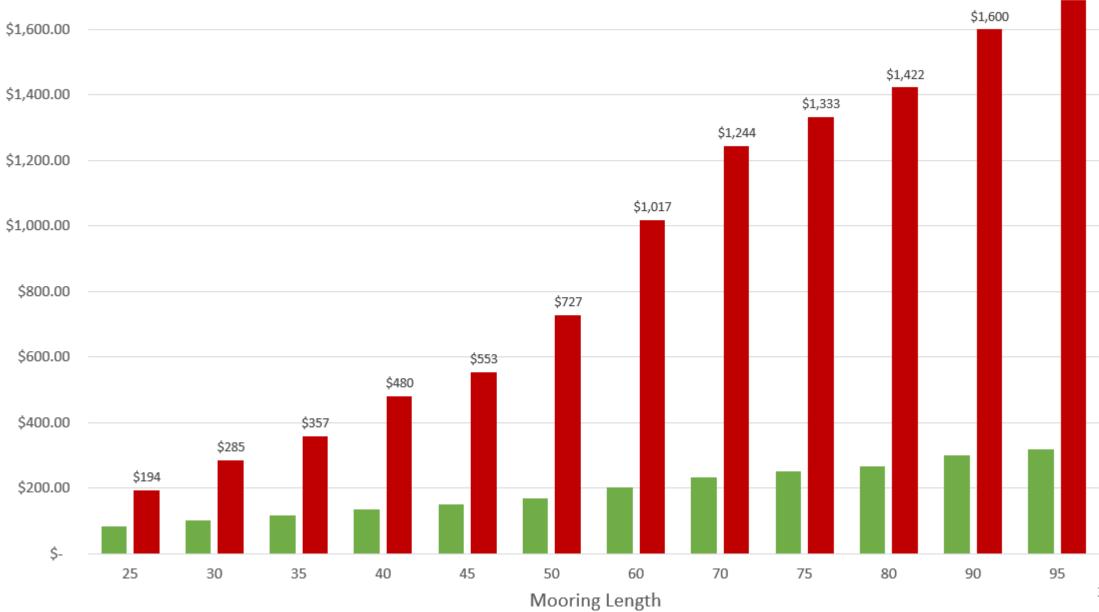
We would also like to share with the Commission recent concerns regarding possible Conflicts of Interest that has been brought to our attention by a mooring holder. These, if true, are alarming. We feel the issues need to be investigated by the Harbor Commission, the City, and us prior to any recommendation and vote.

Speakers

The first speaker is Mr. Chris Benzen who will share information he has presented to us regarding his views on conflicts of interest. He will also present slides on the discrimination issues. After that, the Appraisals will be discussed by others.

Monthly Rates - Existing vs HC Recommendation

■ Current ■ Recommendation



\$1,689

Discrimination

1.Political

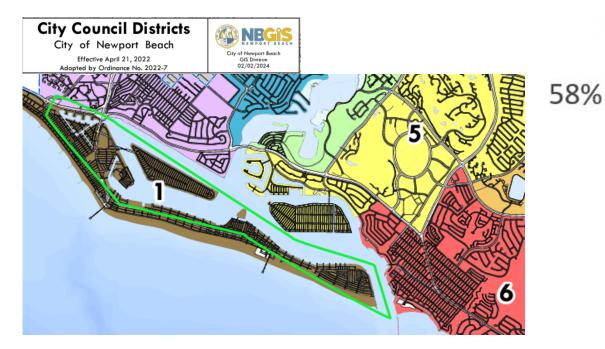
2.USE

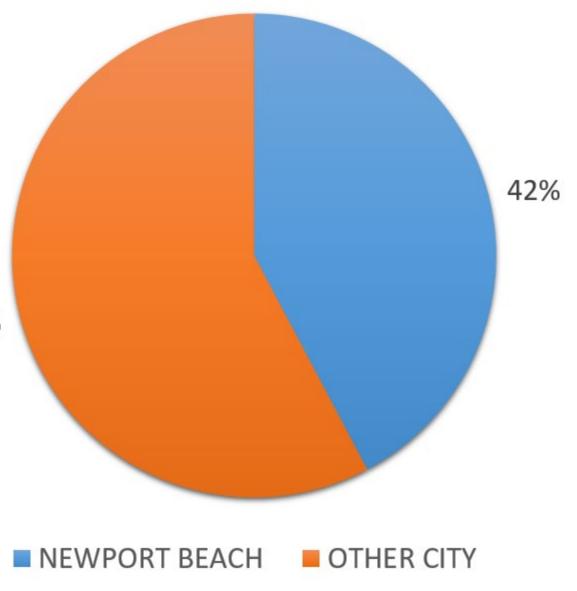
3.Economic

Mooring Permit Holder City of Residence

Political Discrimination

A majority of mooring permits are held by residents that cannot vote in Newport Beach





Compared to docks, a majority in the green box

Use Discrimination

The California State Lands Act

CHAPTER 74

An act relating to tide and submerged lands in the City of Newport Beach, and in this connection repealing Chapter 494 of the Statutes of 1919, Chapter 70 of the Statutes of 1927, Chapter 142 of the Statutes of 1929, Chapter 574 of the Statutes of 1929, Chapter 813 of the Statutes of 1929, and Chapter 200 of the Statutes of 1931, and declaring the urgency thereof, to take effect immediately.

> [Approved by Governor April 6, 1978. Filed with Secretary of State April 7, 1978.]

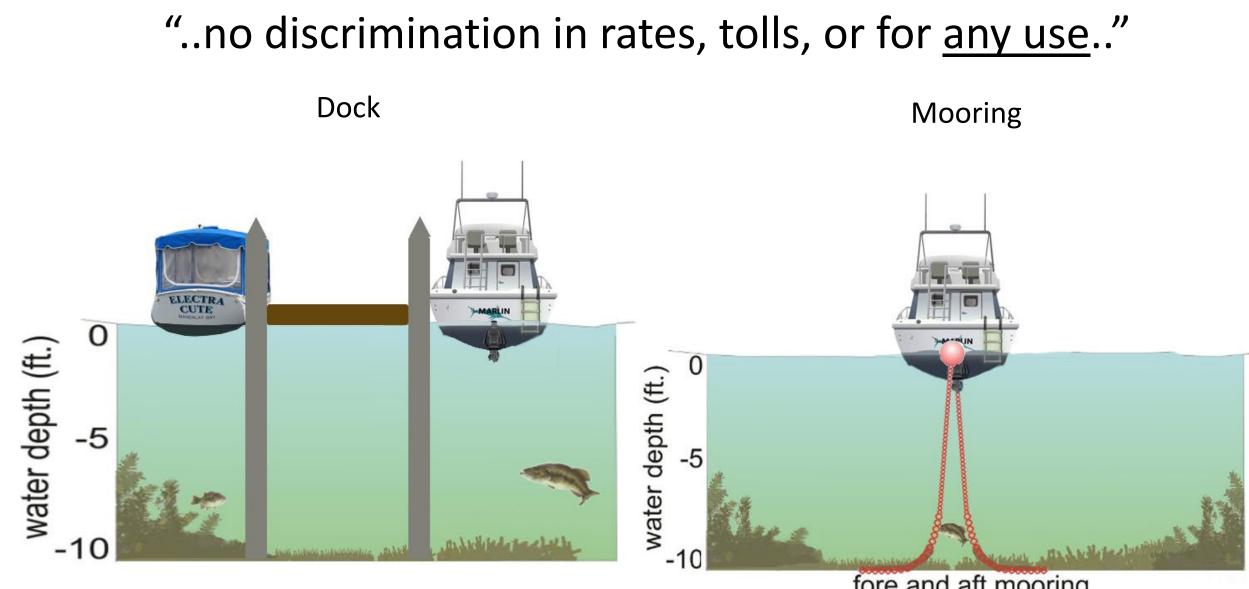
The people of the State of California do enact as follows:

(d) In the management, conduct, operation, and control of the lands or any improvements, betterments, or structures thereon, the city or its successors shall make no discrimination in rates, tolls, or charges for any use or service in connection therewith.

"...no discrimination in rates, tolls, or for <u>any use</u>.."

Why are we only looking at the Moorings? Why aren't they appraising all of the uses at the same time? This is "use" discrimination.

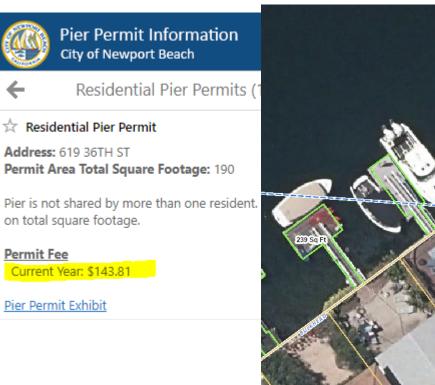
Why didn't the appraisal look at single point moorings? Why did they not look at the docks? Are the BYC and Newport Harbor Yacht Clubs, as organizations who pay the city directly for mooring rents, included in this rate increase? Why didn't the appraisal include rents charged at the Newport Aquatic Center?



fore and aft mooring (double-point)

"...no discrimination in rates, tolls, or for any use .."

Dock ~25' Power Boat + ~19' Duffy



Mooring ~34' Sail boat

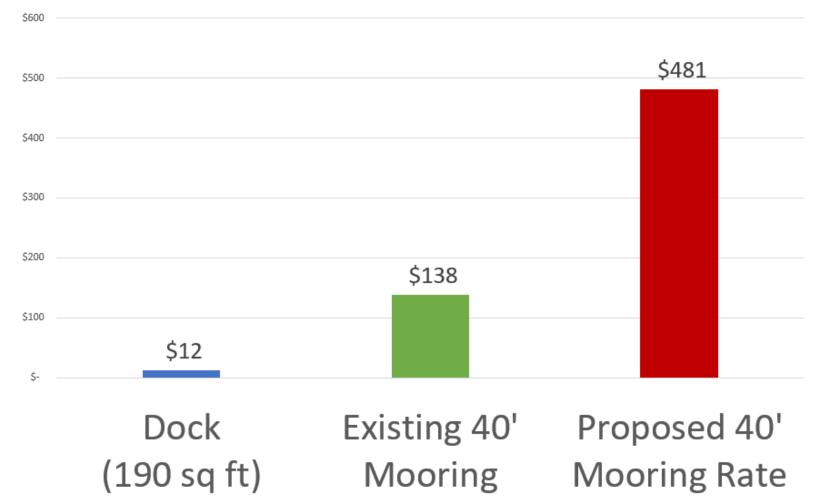


~\$12.00 / Month

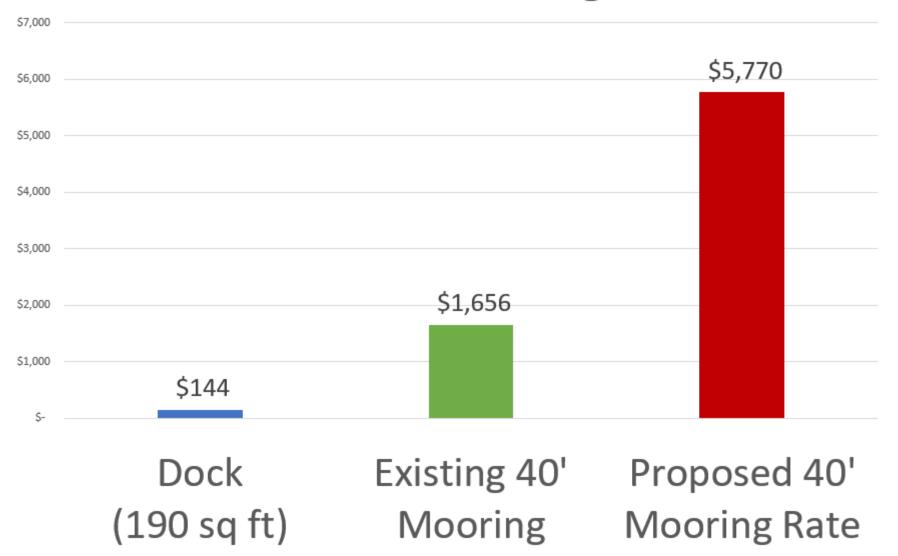
\$138.00 / Month

Economic Discrimination

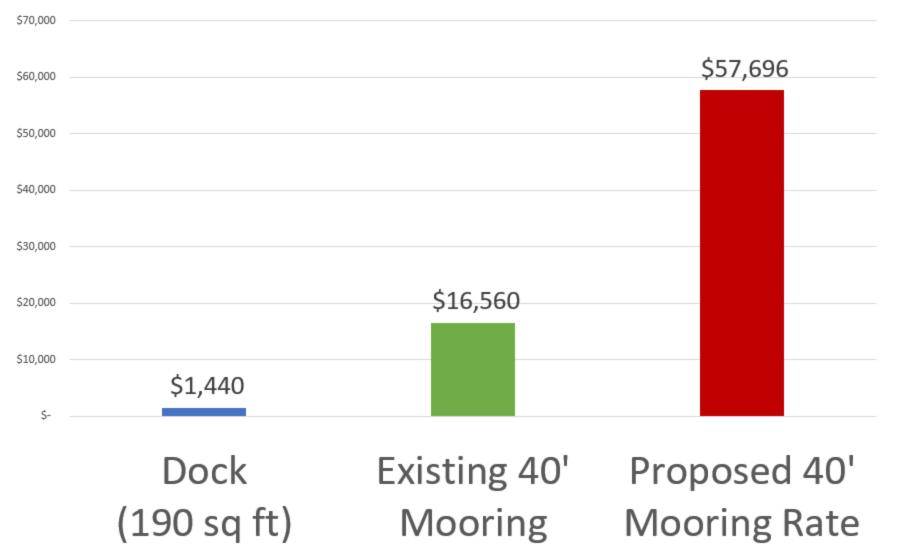
Monthly Rate Dock v Mooring



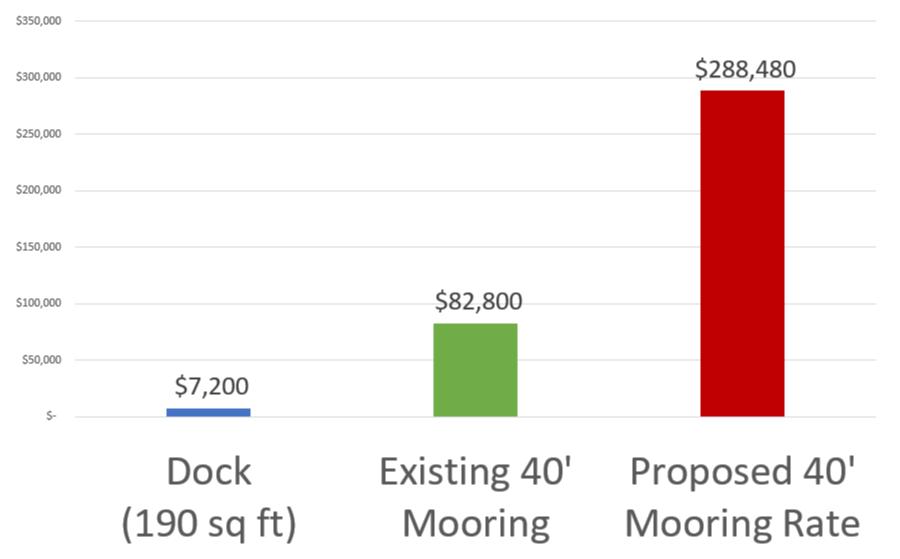
Annual Dock v Mooring



Ten Years Dock v Mooring



Fifty Years Dock v Mooring



What would be fair?

Let's just apply the current dock system (resolution 2015-10) to moorings. Eliminate the "use" discrimination

RESOLUTION NO. 2015-10

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF NEWPORT BEACH, CALIFORNIA, ADJUSTING THE RENTAL CALCULATION AND APPROVING A REVISED MODEL PERMIT TEMPLATE FOR RESIDENTIAL PIERS LOCATED UPON TIDELANDS

WHEREAS, on January 27, 2015, the City Council considered, at its regularly scheduled study session, the current status of the City's tidelands regulations and rents for moorings, commercial piers and residential piers and directed staff to bring back certain amendments contained in this resolution to improve the tidelands rent process;

AYES:	Council Member Peotter, Council Member Petros, Council Member Muldoon,
	Mayor Pro Tem Dixon
NAYS:	Council Member Curry
RECUSED:	Council Member Duffield, Mayor Selich

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed the official seal of

said City this 11th day of February, 2015.

January 27, 2015 Agenda Item No. SS3

Harbor Fees: Moorings, Commercial Piers, Residential Piers

Residential Pier Fees

- Pre-2013
 - Residential Piers were charged a flat rate (\$100) regardless of size.
 - Rentals prohibited
- 2013 Forward
 - Residential Pier Permittees charged proportionate to dock size.
 - Rentals allowed. If a person rents out his/her dock, they pay the Small Marina Rental Rate (13 do so now)
 - Average permit fee applied to piers over Public Trust Lands (City) only.

Newport Beach Approach

- Permit Area:
 - The footprint of the pier and gangway.
 - Doesn't include the water
 - Unless a "U" dock
- Permit Rate:
 - \$0.525/SF/year (by 2017)
- Choice of annual or longer-term permit

Current Terms

- 1. Simplified Permit (1 page)
- HOAs classified as residential unless they rent to nonmembers
- 3. Rental to 3rd parties allowed
- 4. 10 Year permit available
- Annual Fee: Ramps up to \$0.525 per square foot over tidelands

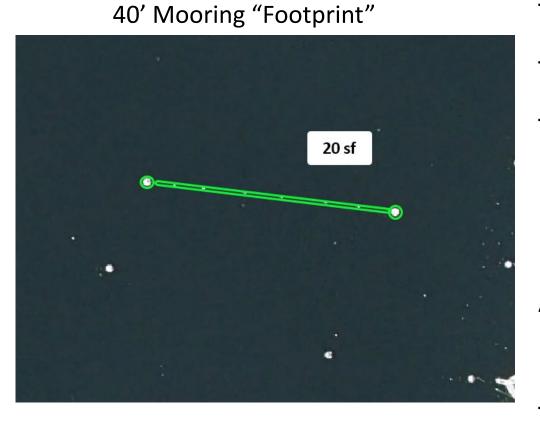
Residential Pier "Footprint"



		20
Note:	These are average	20
ramp-	up rates	20

2013	\$0.129 per sq/ft
2014	\$0.228 per sq/ft
2015	\$0.327 per sq/ft
2016	\$0.426 per sq/ft
2017	\$0.525 per sq/ft

How would that look?



Total Area of one Mooring Ball = 3 sq. ft. Total Area of two balls = 3 x 2 = 6 sq. ft. Total Area of stringer line = 40' x floats 4" = 13 sq. ft. Round the decimals to equal 20 sq. ft. Multiply the 20 sq. ft. by the 0.525 per sq. ft. = \$10.50 Apply the mooring to slip ration of 24% x \$10.50 = \$2.52

This is the annual rent for a 40' mooring: \$2.52

Common Rebuttals

1. Property Taxes

2.Maintenance

3.No other use

Property Taxes

Peninsula Home without Dock

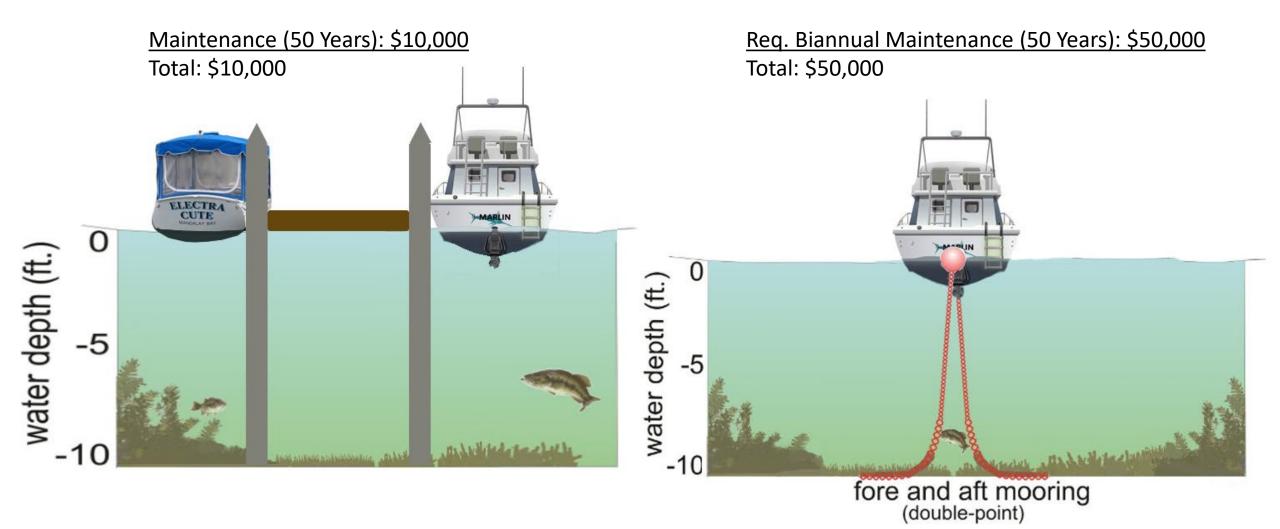
🖉 Edit 🖤 Save 🕫 Share 🚥 More

Bayfront Property with Dock

2 Zillow	🧷 Edit 🛇 Save 🎓 Share 🚥 More	2 Zillow		🧷 Edit 🛇 Save 🕫 S
3 bd 1 ba 1,079 sqft		2 bd 1 ba 72	1 sqft	
 509 36th St, Newport Beach, CA S Off market 	2663	506 Clubhouse Ave, Newport Beach, CA 92663		
Zestimate [®] : \$2,875,800 Rent Zestimate [®] : \$4,749 Est. refi payment: \$18,565/mo S Refinance your loan		 Off market Zestimate[®]: \$4,344,900 Rent Zestimate[®]: \$13,264 		
		Est. refi payment	: \$28,048/mo 🜖 Refinar	nce your loan
Home value Owner tools Home	details Neighborhood details	Home value O	wner tools Home detai	ls Neighborhood details
Price history		✓ Show more	•	
Price history is unavailable.		Public tax hi	istory	
Public tax history		Year	Property taxes	Tax assessment
Year Property taxes	Tax assessment	2023	\$18,538 +36.4%	\$1,716,273 +37.9%
2023 \$6,24 <u>7</u> +1.8%	\$566,669 +2%			

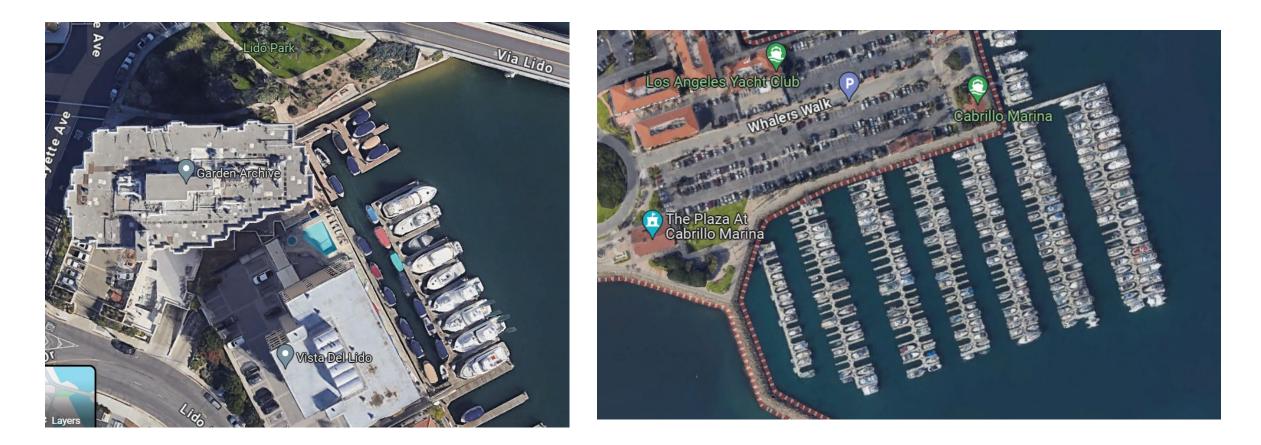
We all pay property taxes, so it's irrelevant to the discussion, due to Prop 13, taxes paid relevant to the assessed value at time of sale

Maintenance



Source: Eric Langenbach retired equipment operator, marine construction.

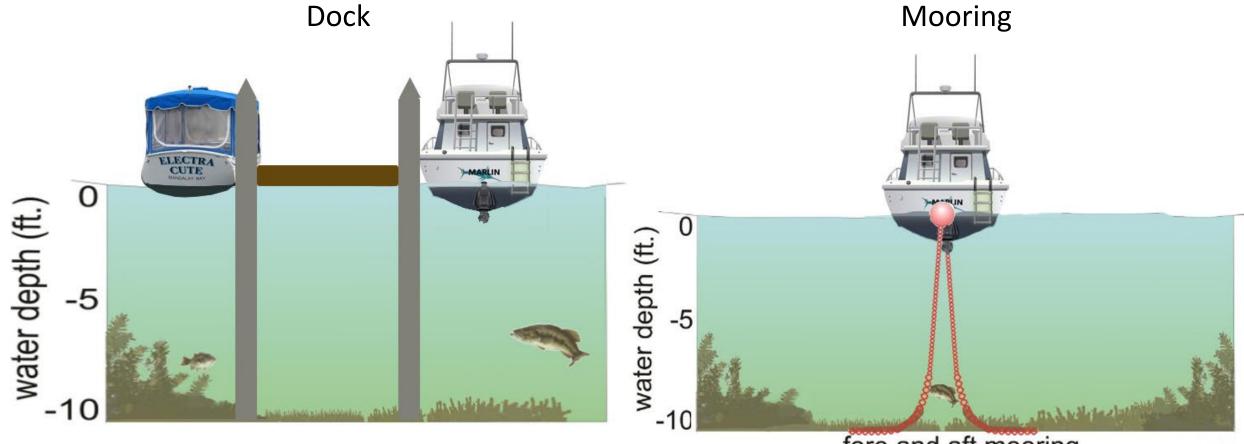
No Other Use



Yes, you can easily construct marina style slips in front of private property as seen in the above images. Entranceways, can be constructed on public property at the street ends

These are the same USE..

A boat occupies the same space above the tidelands regardless of it's position in the Harbor



fore and aft mooring (double-point)

Our Story

We are everyday people: veterans, teachers, postmen, pastors, captains, fishermen, sailors, and recreational boaters.

Increases to mooring fee's will have dramatic impacts on the many users of the Harbor. This will force many liveaboards to become homeless. Other neighboring Harbors will not be able to accommodate the mass migration of boats that will be forced out of Newport Harbor.

There are many retiree's that are living on a fixed income and to raise rates by 400-500% would absolutely decimate any money they set aside for mooring rent.

Netzer

Is there a conflict of interest?



The Fundamentals of a Conflict of Interest Code

A conflict of interest code must:

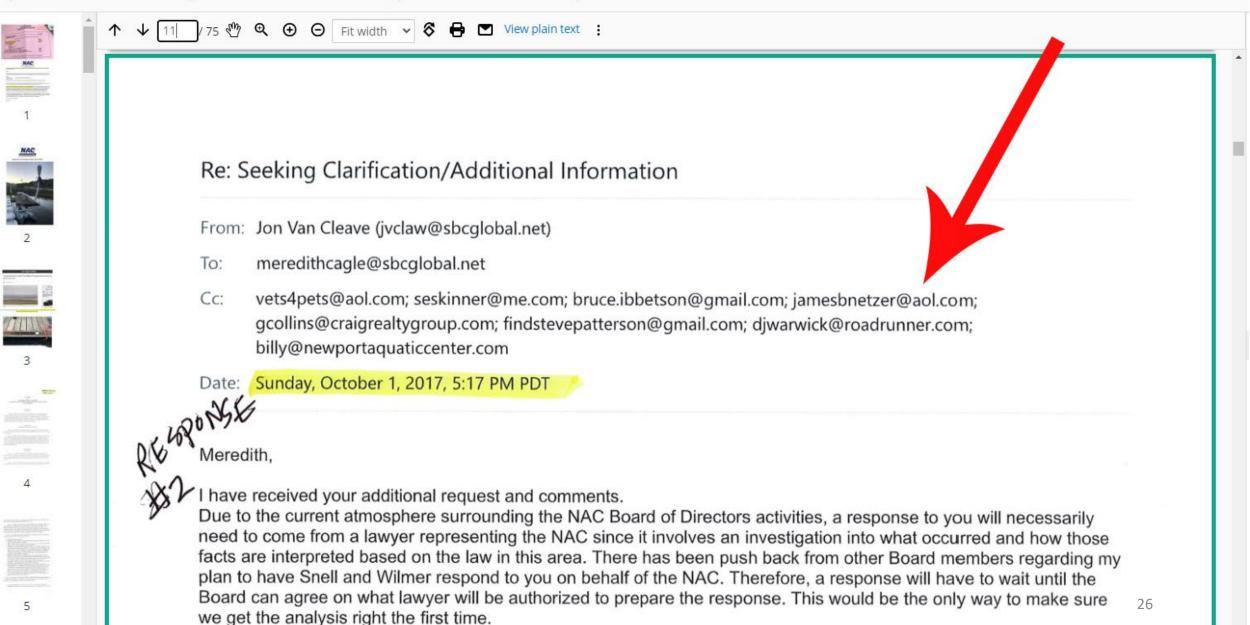
- Provide reasonable assurance that all foreseeable potential conflict of interest situations will be disclosed or prevented;
- Provide to each affected person a clear and specific statement of his or her duties under the conflict of interest code; and
- Adequately differentiate between designated employees with different powers and responsibilities.

https://www.fppc.ca.gov/learn/rules-on-conflict-of-interest-codes.html

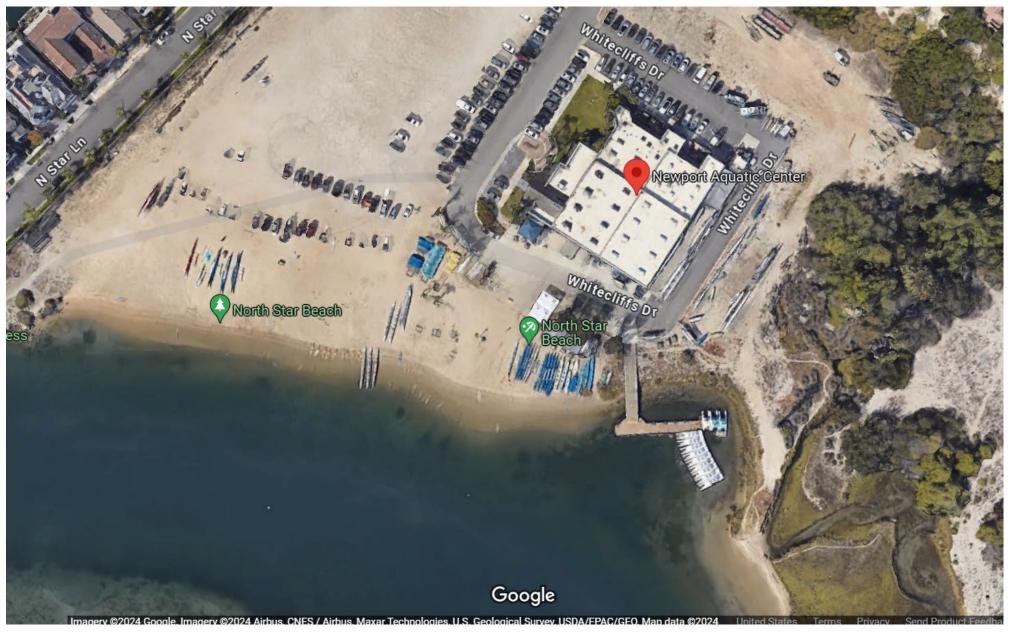
NEWPORT BEACH



City Council > Council Meetings > 2019 > 01/22/2019 > Agenda Packet > 00 - Non-Agenda - NAC - PowerPoint/Handout



What is the NAC? Newport Aquatic Center





NAC GIFT CARDS RESOURCES PROGRAMS NAC RACE RESULTS THINGS TO DO CALENDAR CAMPS CONTACT



James Netzer - Secretary

Principal Netzer and Associates Real Estate Appraisal and Consulting Jim's wife is a member of the NAC Women's Outrigger Team and both his son and daughter were members of the NAC Junior Rowing Team. His daughter went on to be an assistant coach in the Junior Rowing program.

jamesbnetzer@aol.com

Entity Details				
Corporation Name		NEWPORT AQUATIC	CENTER	
Entity No.		1067402		
Formed In		CALIFORNIA		
Street Address of California Principa	Office of Corporation			
Street Address of California Office		1 WHITECLIFFS DR NEWPORT BEACH, (CA 92660	
Mailing Address of Corporation				
Mailing Address		1 WHITECLIFFS DR NEWPORT BEACH, CA 92660		
Attention				
Officers				
Officer Name	Officer	Officer Address Position(s)		
James Netzer	306 ESTHER ST COSTA MESA, CA 92	2627	Secretary	2

California Secretary of State website. Filing date 1/2/24

NAC Board Meeting Minutes – 1/18/16

MINUTES OF A SPECIAL MEETING OF THE BOARD OF DIRECTORS OF THE NEWPORT AQUATIC CENTER, INC., a California non-profit Corporation

Date: January 18, 2016 Time: 6:30 pm Place: Conference Room at the NAC

Board Members Present:

Dr. William A. Grant, II Jon Van Cleave Greg Collins Dave Girling Susan Skinner Jim Netzer Linda Hay Bruce Ibbetson

	NEWPORT AQUATIC CENTER MINUTES OF BOARD OF DIRECTORS MEETING 2-16-16
NAC Board Meeting Minutes	Meeting was called to order at 6:43 pm by Bill Grant. Quorum met, Susan Skinner is on her way.
	Roll Call
	Bruce Ibbetson
	Jim Netzer
	Greg Collins
	Jon Van Cleave
	Bill Grant
	Dave Girling via speaker phone
	Susan Skinner – 7:34 arrived
Jim is added to the Finance Committee	Since the State rules are that the Members of the Finance Committee and the Audit Committee must not overlap, all agree that Dave is therefore removed from the Finance Committee and Jim is added as a member of the Finance Committee.

NEWPORT AQUATIC CENTER MINUTES OF BOARD OF DIRECTORS MEETING 2-16-16

NAC Board Meeting Minutes February Meeting

Meeting was called to order at 6:43 pm by Bill Grant. Quorum met, Susan Skinner is on her way.

Roll Call Bruce Ibbetson Jim Netzer Greg Collins Jon Van Cleave Bill Grant Dave Girling via speaker phone Susan Skinner – 7:34 arrived

Jim is added to the Finance Committee

Jim is also the Chair of Facilities Management

Jim is providing updates on the NAC soon to Be expiring Ground Lease with the City of Newport Beach Since the State rules are that the Members of the Finance Committee and the Audit Committee must not overlap, all agree that Dave is therefore removed from the Finance Committee and Jim is added as a member of the Finance Committee.

Facilities Management - chair: Jim

current members: Jim, Greg, Bruce

Jim will add to the Facilities Mission Statement that "non-board members" added to the Committee require approval by the Board.

Jim's update on ground lease... Draft ready for review the end of this week, then to planning and attorney, a couple of weeks and then back ... \sim 30 days.

NEWPORT AQUATIC CENTER BOARD OF DIRECTORS MEETING on 3-15-16 LOCATION: NAC MEETING AGENDA

Facilities Management – chair: Jim current members: Jim, Greg, Bruce

6:30 pm Call Meeting to Order Meeting was called to order at 6:43 Quorum met.

Roll Call

Bruce Ibbetson Jim Netzer Greg Collins Jon Van Cleave Bill Grant Dave Girling YaYa Hay

As the months go by, Jim Netzer continues to Provide updates to the progress of renewing the no-fee ground lease with the city. Bill Netzer reported on parking lot progress. Stripe the handicap spaces and install signs. Slurry will be scheduled based on weather. 79 regular spaces, 4 handicap spaces.

Question was raised on speed bump by the stop sign. Billy would like to reinstall the speed bump close to stop sign, but it might be city property. Contact Shawn at the city to see what the recommendation would be as far as speed bump placement.

Ground Lease has been drafted and in approval process with the City. Lease is for 55 years. Still up in the air for how to submit for council approval.

32

NEWPORT AQUATIC CENTER BOARD OF DIRECTORS MEETING on 4-20-16 LOCATION: NAC MEETING AGENDA

6:30 pm Call Meeting to Order

Roll Call

Meeting was called to order at 7:10 pm by Bill Grant . Quorum met.

Roll Call

Bill Grant Bruce Ibbetson Greg Collins Jim Netzer

Jon Van Cleave Linda Hay (YaYa) Susan Skinner – Call In Next month, another update. Who is Lauren Wooding?

Facilities Management - chair: Jim current members: Jim, Greg, Bruce Jim gave update from Lauren Wooding on lease. Tom, a contact of Jim's, will take a look at the extension to review. Google J **(** \times Q Lauren Wooding Images News Videos Shopping : More Tools All About 537,000 results (0.23 seconds) LinkedIn in https://www.linkedin.com > lauren-wooding-whitlinger-4... Lauren Wooding Whitlinger - Real Property Administrator Irvine, California, United States · Real Property Administrator · City of Newport Beach 17 years of experience in asphalt and concrete repair, high tide damage prevention, and beach maintenance. Anaheim, CA.

NEWPORT AQUATIC CENTER BOARD OF DIRECTORS MEETING on 5-17-16 LOCATION: NAC

6:30 pm Call Meeting to Order

Roll Call

Meeting was called to order at 7:13 pm by Bill Grant . Quorum met.

Roll Call

Bill Grant Bruce Ibbetson Greg Collins Jim Netzer Jon Van Cleave Linda Hay (YaYa) Susan Skinner

Facilities Management - chair: Jim

current members: Jim, Greg, Bruce

Jim reviewed letter from city. Sean said once the proposed lease reaches the City Attorney, doesn't take that long. Sean and Laura will be at the meeting. Will be on Consent Calendar. If it gets pulled, it would go to a Study Session first.

NEWPORT AQUATIC CENTER BOARD OF DIRECTORS MEETING on 8-16-16 LOCATION: NAC

6:30 pm Call Meeting to Order

Roll Call

Meeting was called to order at 7:13 pm by Bill Grant . Quorum met.

Roll Call

Bill Grant Greg Collins Jim Netzer Jon Van Cleave Donna Warwick Steve Patterson YaYa Hay (call in)



Facilities Management - chair: Jim

current members: Jim, Greg, Bruce

Jim reported that the ground lease has been approved by the County and it is now being reviewed by the City Attorney.

NEWPORT AQUATIC CENTER BOARD OF DIRECTORS MEETING on 10-18-16 LOCATION: NAC MEETING MINUTES

Call Meeting to Order Meeting was called to order at 6:40 pm by Bill Grant . Quorum was met.

Roll Call: Bill Grant, Bruce Ibbetson, Greg Collins, Donna Warwick, Jim Netzer, Jon Van Cleave, Steve Patterson, Susan Skinner, YaYa Hay

Facilities Management - Jim

Report submitted Facilities Management via e-mail for BoD review. The Re-draft of the Ground Lease has made it through the City Attorney's office. Have been getting complaints about parking after hours in the public parking lot. See Jim's e-mailed report. Jim is working with Laura Detwieler on the "sea to mountain" bill. Bill designed to create more open space and passive use of land. Doesn't look like it will change any of the current uses relating to the NAC.

NEWPORT AQUATIC CENTER BOARD OF DIRECTORS MEETING on 11-22-16 LOCATION: NAC MEETING MINUTES

Call Meeting to Order

Meeting was called to order at 6:44 pm by Bill Grant . Quorum was met.

Roll Call

Bill Grant Bruce Ibbetson Donna Warwick Jim Netzer Jon Van Cleave Steve Patterson Susan Skinner YaYa Hay

> **Note**: This is early stage discussion only. Dredging (RPG54) blanket permit. Contractor that is doing major projects (like Bay Club) is looking for a site to deposit good sand. Have a conversation to 'have a new beach' with the reclaimed dredging sand. Jim Netzer working on this project.

Newport Aquatic Center Board of Directors Meeting Minutes 1/17/2017

All Directors in attendance.

Facility Management

- Sign that faces the parking lot that says "Respect our neighbors, drive the speed limit, thank you
 from NAC"
- City is still working on the bollard by the entrance gate to close off the entrance but not the exit
- Water Wheel proposing one in NB, getting flack from environmentalist because they want to put it up by Jamboree
 - Jim is going to meeting about maybe getting it by NAC instead and get a new dock
 - My Recycler 14 year old from CdM, Jim meeting with him to get recycling bins at NAC
 - Met with member about possibly increasing boat storage

Newport Aquatic Center – Minutes of Board of Directors Meeting

DATE: 3/28/2017 TIME: 7:00 pm

ATTENDEES

Members Present: Bill, Greg, Kirsten, Susan, Jim, Bruce, Donna, Steve Members Not Present: Jon Staff: Billy, Malia

FACILITIES MANAGEMENT

- Ground Lease should have something in 2-3 weeks
- Bollard will be put in May 8-9
- Recycling they are picking up every weekend, will try to get a couple more bins
- Property assessment report Greg, Jim and Bruce will meet

What are we talking about here folks?

Daily Pilot

NEWS

Schism over finances and leadership makes for troubled waters at Newport Aquatic Center

BY HILLARY DAVIS | STAFF WRITER SEPT. 25, 2018 6:05 PM PT

Orange County Register

Search

Newport Aquatic Center faces questions of financial mismanagement

Scott M. Reid

PUBLISHED: October 5, 2018 at 5:22 p.m. | UPDATED: November 16, 2018 at 4:38 p.m. Olympics, Sports





CITY OF NEWPORT BEACH 100 Civic Center Drive Newport Beach, California 92660 949 644-3131 | 949 644-3139 FAX newportbeachca.gov/cityattorney

April 19, 2019

SENT VIA CERTIFIED U.S. MAIL RETURN RECEIPT REQUESTED

Board of Directors Newport Aquatic Center One Whitecliffs Drive Newport Beach, California 92660

RE: Newport Aquatic Center Ground Lease – Notice of Default

To the Board of Directors:

As you are aware, the City of Newport Beach ("City") is deeply concerned regarding the management of the Newport Aquatic Center. In our letter dated February 14, 2019, the City Attorney's Office asked the Board of Directors for the Newport Aquatic Center, Inc. ("NAC") to respond to the allegations of mismanagement. Our office has now reviewed the March 15, 2019 correspondence from the NAC ("NAC Letter"), which responds to these allegations, as well as information provided by third parties.

Unfortunately, the NAC Letter has not relieved the City of its concerns regarding the management of the Newport Aquatic Center. In fact, based on all of the information available, it is our opinion the NAC has violated the terms of the ground lease between the City and the NAC ("Ground Lease"). Based thereon, the City is formally putting the NAC on notice it is in default of the terms of the Ground Lease. As set forth below, the NAC must immediately correct the violations or the City will be forced to take action, which could include termination of the Ground Lease.

Furthermore, the City is troubled by the fact that the NAC is unwilling to immediately take steps to comply with City Council Policy F-7. As you are aware, the City recently modified Council Policy F-7 to require non-profits, such as the NAC, who lease City property, at less than the market rate, to provide for election of directors in an open, democratic, and transparent process.

In the NAC Letter, the NAC contends that Council Policy F-7 does not apply to the NAC. Our office has reviewed the NAC Letter and we disagree with your analysis regarding the applicability of Council Policy F-7 to any renewal or extension of the Ground Lease. Newport Aquatic Center Ground Lease – Notice of Default April 19, 2019 Page: 2

However, debating whether Council Policy F-7 is applicable to the NAC is somewhat pointless given that the City does not have to renew or extend the Ground Lease. Based thereon, you are hereby advised that the City will <u>not</u> be entering into negotiations with the NAC to renew or extend the Ground Lease.

Notice of Default

Pursuant to Section 23 of the Ground Lease, the City is hereby putting the NAC on notice that the NAC is in default in the performance of material covenants and conditions of the Ground Lease, as set forth below. Failure to immediately comply with all terms and conditions of the Ground Lease will force the City to take action, which could include termination of the Ground Lease.

Prohibited Business Activities

As you are aware, Section 15 of the Ground Lease states that "no business" shall be conducted on the Property in violation of the terms of the Ground Lease. Section 14 of the Ground Lease states that NAC is "prohibited from using, or permitting others to use, the facility in any manner which is not authorized by, or inconsistent with, the approved [Facilities Management Plan]." Furthermore, Section 14 of the Ground Lease provides that "failure of [NAC] to comply with the provisions of this paragraph after written notice by [City] shall be considered a material breach of this lease."

 Allegation that NAC Board of Directors issued loans, or delivered money, to the NAC, in exchange for interest from the NAC;

 Allegation that Executive Director Whitford made personal use of funds derived from a loan to the NAC, issued by NAC Board Member Jim Netzer;

> Respectfully, CITY ATTORNEY'S OFFICE

Aaron C. Harr

Aaron C. Harp City Attorney

cc: City of Newport Beach City Council Members 4.1 Carol Jacobs, Assistant City Manager David B. Dimitruk, Esq.

NAC Response Letter to Aaron Harp

NAC	
IEWPORT AQUATIC CENTER	
CALIFORNIA, USA	
	CITY OF NEWPORT BEACH RECEIVED BY
	MAR 1 8 2019
	OFFICE OF THE CITY ATTORNEY
March 15, 2019	
Mr. Aaron Harp	
City Attorney	
100 Civic Center Drive	
Newport Beach, California 92660	
Dear Mr. Harp:	
This letter is in response to your letter dated February 14	4, 2019.

We also decided to not bombard you with all of the documentation that supports our positions. If there is any particular matter that you would like to see, please identify it for us.

On behalf of the NAC, we desire to perpetuate the long history of its relationship with the City and in accordance with the mission formed in 1982 to serve the public – all of the public and not some segment of it. We remain ready, willing and able to meet with such City officials to lay the groundwork for the next 25 years because that is what the public deserves.

Dr. William Grant, President

Billy Whitford, Executive Director

b. The Loan by Mr. Netzer.

In early 2015 Mr. Whitford was concerned about the reliability of the white truck used to trailer boats to the regattas and indicated that the NAC needed a new truck. During this time period the bathroom/locker room renovation was in full swing and with all of the required change orders, the NAC cash flow was being affected. As a result, Mr. Netzer offered to make a 3-year loan to the NAC that was secured by a Promissory Note so that a reliable truck could be purchased without having to apply for an auto loan and make principal and interest payments. This arrangement was discussed at the April 21, 2015 Board meeting and approved. According, the loan was made. At each of the three annual dates when payments were due, Mr. Netzer donated the interest payment to the NAC. The loan was repaid in October 2018.

The loan was a valid transaction and is no longer reflected on the books and records of the NAC.

C-8339-1

ON-CALL PROFESSIONAL SERVICES AGREEMENT WITH JAMES B. NETZER DBA NETZER & ASSOCIATES FOR PROPERTY APPRAISAL SERVICES

THIS ON-CALL PROFESSIONAL SERVICES AGREEMENT ("Agreement") is made and entered into as of this 23rd day of December, 2016 ("Effective Date"), by and between the CITY OF NEWPORT BEACH, a California municipal corporation and charter city ("City"), and JAMES B. NETZER A SOLE PROPRIETOR DOING BUSINESS AS ("DBA") NETZER & ASSOCIATES, ("Consultant"), whose address is 170 E. Seventeenth Street, # 206, Costa Mesa, California 92627, and is made with reference to the following: 2016 – On-Call Professional Appraisal Agreement

Signed by Jim Netzer and City Attorney Aaron Harp

24. CONFLICTS OF INTEREST

24.1 Consultant or its employees may be subject to the provisions of the California Political Reform Act of 1974 (the "Act"), which (1) requires such persons to disclose any financial interest that may foreseeably be materially affected by the Work performed under this Agreement, and (2) prohibits such persons from making, or participating in making, decisions that will foreseeably financially affect such interest.

24.2 If subject to the Act, Consultant shall conform to all requirements of the Act. Failure to do so constitutes a material breach and is grounds for immediate termination of this Agreement by City. Consultant shall indemnify and hold harmless City for any and all claims for damages resulting from Consultant's violation of this Section.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed on the dates written below.

APPROVED AS TO FORM: **CITY ATTORNEY'S OFFICE** Date: 12/20/16 (fer) Bv: hun 12-20.16 Aaron C. Harp City Attorney

ATTEST: Date:

City Cler

CCU

Leilan

CITY OF NEWPORT BEACH, a California municipal corporation

Date: 12 - 20 - 16

Kimberly Brandt, AICP Community Development Department Director

CONSULTANT: James B. Netzer, a sole proprietor doing business as ("DBA") Netzer & Associates Date: 12 26 / 20 14

James B. Netzer, MAI

Sole Proprietor

2016 Off-shore Appraisal

APPRAISAL REPORT

FAIR MARKET RENT OFF-SHORE & ON-SHORE MOORINGS NEWPORT BEACH, CALIFORNIA

DATE OF VALUE JANUARY 6, 2016

PREPARED FOR

CHRIS MILLER HARBOR MANAGER CITY OF NEWPORT BEACH, HARBOR DEPARTMENT 829 HARBOR ISLAND DRIVE NEWPORT BEACH, CALIFORNIA 92660

PREPARED BY

NETZER & ASSOCIATES 170 E. SEVENTEENTH STREET, SUITE 206 COSTA MESA, CALIFORNIA 92627 FILE NO. 2015-024 In his scope of experience he mentions he has some kind of conflict-of-interest experience

Scope of Experience

During the period in which Mr. Netzer has been engaged as a real estate appraiser and analyst, he has been involved in most aspects of the field having completed assignments for multiple purposes, including: estate planning; bankruptcy; conflict-of-interest analysis (Political Reform Act of 1974); construction defects litigation; soil subsidence; dissolution of marriage; ground lease re-valuation; leasehold & sub-leasehold valuation; property tax appeals; lease and ground lease arbitration; easement/access/encroachment/title disputes (based on *Overholtzer v. Northern Counties Title*); soils contamination litigation; mortgage lending; construction financing; portfolio valuation; market and feasibility analysis; fractional interest valuation; and, due diligence.

Further in the document, he certifies that he has no conflict of interest

Newport Beach, California	January 6, 2016	NETZER & ASSOCIATES
	CERTIFICATION	
To the best of my knowledge and	belief, I certify that:	
The statements of fact cont	ained in this report are true a	nd correct.
	nions, and conclusions are lin conditions, and are my perso clusions.	
	ective interest in the property al interest or bias with respect	
the property that is the	ces, as an appraiser or in any subject of this report with eptance of the this assignment	in the three-year period
I have no bias with respect parties involved in the assi	to the property that is the sub gnment.	pject of this report or to the 44

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2023 Off-shore Appraisal

APPRAISAL REPORT

FAIR MARKET RENT OFFSHORE MOORINGS NEWPORT BEACH, CALIFORNIA

DATE OF VALUE DECEMBER 26, 2023

PREPARED FOR

LAUREN WOODING WHITLINGER

REAL PROPERTY ADMINISTRATOR COMMUNITY DEVELOPMENT DEPARTMENT CITY OF NEWPORT BEACH 100 CIVIC CENTER DRIVE NEWPORT BEACH, CALIFORNIA 92660

PREPARED BY

NETZER & ASSOCIATES

170 E. SEVENTEENTH STREET, SUITE 206 COSTA MESA, CALIFORNIA 92627 FILE NO. 2023-025

Doesn't mention the NAC, No-Fee 50 Year Ground Lease "no interest or bias"

Newport Harbor Offshore Moorings Newport Beach, California December 26, 2023 **NETZER & ASSOCIATES** CERTIFICATION To the best of my knowledge and belief, I certify that: The statements of fact contained in this report are true and correct. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, unbiased professional analyses, opinions and conclusions. I have no present or prospective interest in the property that is the subject of this report, and have no personal interest or bias with respect to the parties involved. I performed an appraisal of the "onshore" moorings in December 2021 and an appraisal of the "City owned offshore moorings" in 2023. I have provided no other services, as an appraiser or in any other capacity, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment. I have no bias with respect to the property that is the subject of this report or to the parties involved in the assignment. My engagement in this assignment was not contingent upon developing or reporting predetermined results. My compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, which include the Uniform Standards of Professional Appraisal Practice. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.

I have made a personal inspection of a representative sampling of the properties that are the subject of this report.



NEWPORT BEACH City Council Staff Report

= CITY OF =

October 10, 2023 Agenda Item No. 12

TO:	HONORABLE MAYOR AND MEMBERS OF THE CITY COUNCIL
FROM:	Sean Levin, Recreation and Senior Services Director - 949-644- 3151, slevin@newportbeachca.gov
PREPARED BY:	Lauren Wooding Whitlinger, Real Property Administrator,

- PREPARED BT: Lauren wooding winningen, Real Property Administrator lwooding@newportbeachca.gov PHONE: 949-644-3236
- TITLE:Joint Powers Agreement with County of Orange, and an Amended
and Restated Ground Lease with Newport Aquatic Center, Inc. for
North Star Beach Located at 1 Whitecliffs Drive

RECOMMENDATIONS:

c) Authorize the City Manager and City Clerk to execute the Amended and Restated Ground Lease between the City of Newport Beach and Newport Aquatic Center, Inc., for continued use of the property known as North Star Beach located at 1 Whitecliffs Drive, in a form substantially similar to the amendment attached to the staff report; and City of Newport Beach

d) Approve a waiver of City Council Policy F-7 – Income and Other Property based on the findings contained in this staff report and the Lease, that conducting an open bid process or changing the tenant would result in excessive vacancy, and the use of the property provides an essential or unique service to the community and is of a public benefit, and might not otherwise be provided where an open bid or full fair market value of the property be required, and based on the unique services provided by tenant, its board members are appointed through a process that ensures board members maintain the requisite experience and contributions to the tenant's operations.

Amended and Restated Ground Lease

The proposed terms of the Lease are summarized below:

1. The initial term is 30 years, with two, 10-year extension options, for a total possible term of 50 years, unless terminated earlier as provided by the Lease.

<u>History</u>

NAC approached the City in 2016 requesting a new lease for the Premises in consideration of its recent renovation to the restroom and locker rooms, and in anticipation of further renovations to the facility and the fleet of vessels. After negotiating a new lease and JPA, the documents were submitted to the County Board of Supervisors and the JPA was approved by the County on November 20, 2018. Additional negotiations between the City and NAC delayed bringing the new agreements forward until this time.

Daily Pilot

NEWS

Newport Beach City Council approves extension of ground lease for Aquatic Center



Paddlers get ready to head out into the water at the Newport Aquatic Center in March 2023. The city of Newport Beach, through a joint powers agreement with the county, recently approved an extended land lease for the center. (Don Leach / Staff Photographer)

BY LILLY NGUYEN | STAFF WRITER OCT. 11, 2023 6:06 PM PT

À

The Newport Aquatic Center will continue to operate at its current location for at least a 30-year term, thanks to approval given Tuesday by the Newport Beach City Council to extend its existing ground lease.

The agenda item to approve the new lease was originally folded into the council's consent calendar but was pulled by Councilman Brad Avery for discussion.

The terms of the amended contract provide an initial 30-year term with two 10-year extension options for a total possible term of 50 years. It maintains past points of agreement, such as being a no-fee lease for the continued operations of the center at no cost to the city, being held to a city-approved facilities management plan and abiding by all entitlements and permits issued by the city, county, state and federal agencies.

The city's real property manager Lauren Wooding Whitlinger said the newlyapproved agreement requires the Newport Aquatic Center to spend 3% of its gross revenues on repairs, maintenance and refurbishments to the facility. It also requires inspections, includes internal control language, and specifically defines the period of time that the center will have to ameliorate any identified issues.

Council members spoke highly of the Newport Aquatic Center, though Avery noted he pulled the item so the council could more fully discuss the nonprofit's way forward.

Avery said he was in favor of the new agreement and described it as "far more robust" than the existing document but did raise concerns about <u>some of the legal troubles</u> the Newport Aquatic Center faced in <u>2018</u> and <u>2019</u>, including allegations of financial misconduct, harassment and retaliation. Court records indicate deliberations in some of those lawsuits continued until early 2023.

"I have no idea what has transpired in those, but it just, to me, when you see that, it makes you wonder what was going on there," Avery said.

On Wednesday, Chris Blank, president of the Newport Aquatic Center's board of directors, said officials there were "very pleased" with the extended agreement.



RFP No. 21-53

Scope of Services



Area Description

The RFP, 21-53, for the appraisal of offshore moorings, even mentions the NAC as a location in Newport harbor to use as comparison.

Newport Harbor is formed by the Balboa Peninsula on the south and the mainland on the north and extends inland to Jamboree Road and the north end of the Upper Newport Bay (Back Bay). The primary focus of this assignment is the Lower Newport Bay, which is generally defined as the water area south of the Coast Highway Bridge near the intersection of Coast Highway and Dover Drive. Traditionally, most of the boating activity within the harbor is concentrated in the Lower Bay as most of the Back Bay is an ecological preserve with limited boating facilities (Newport Dunes, Newport Aquatic

Center, UC.I. Rowing base, Baysid consists of all the contiguous land e the jetty at the mouth of Newport H sandy beaches on the Pacific Oce southern perimeter of Newport Harb

Objective and Project Scope

The purpose of this study is to investigate and provide appropriate analysis to determine the Fee Simple Interest in the City owned on-shore and off-shore moorings, and the resulting Fair Market Rent to charge mooring permittees. Boaters within Newport Harbor have a variety of options to store their boats close-to or on the waters of Newport Harbor. The City's on-shore and off-shore moorings should be compared to all other options around the harbor, with adjustments made in consideration of the amenities that may be offered at moorings versus other locations. Locations to review for comparison include marinas, yacht clubs, dry docks, on land dinghy storage, the Newport Aquatic Center and the Dunes Waterfront Resort 50



Appraisal Report Review of Fair Market Rent for Offshore Moorings

January 10, 2024
Presented By: Ira Beer, Harbor Commissioner

Were the professional appraisals truly independent?



Fair Market Rate Considerations

Harbor Commission Subcommittee Fair Market Rates Considerations:

- The long history of below-market rental rates for mooring permits in Newport Harbor
- What is relative to the rates charged for other uses of City tidelands
- What is relative to the rates charged for slips in Newport Harbor
- The extensive analysis presented in the recent offshore and onshore independent professional appraisals

From:	Scott Cunningham
To:	Jim Netzer
Cc:	Wooding, Lauren
Subject:	45" Newport Offshore Mooring in D Field - boats - by owner - marine sale - craigslist
Date:	September 20, 2023 1:03:50 PM
Attachments:	45" Newport Offshore Mooring in D Field - boats - by owner - marine sale - craigslist.png

[EXTERNAL EMAIL] DO NOT CLICK links or attachments unless you recognize the sender and know the c Nice tidy profit		E C Cunningham, Scott To: Jim Netzer Cc: Wooding, Laureh Subject: Fwd: alert: Newport Mooring Date: June 09, 2022 10:17:32 AM
Scott Cunningham scott12159@icloud.co 949-877-9563	m	Hi Jim, Probably going to move forward with offshore appraisal towards end of Summer but wanted you to keep this for your records. Check out last sentence.
Subject: Location:	Appraisal Kick-Off Call - Off-shore Moorings Microsoft Teams Meeting	Thanks, Scott
Start: End:	Thu 10/26/2023 2:00 PM Thu 10/26/2023 3:00 PM	Scott Cunningham
Recurrence:	(none)	Begin forwarded message:
Meeting Status:	Meeting organizer	From: CL Search <alerts@alerts.craigslist.org> Date: June 9, 2022 at 9:36:41 AM PDT To: scott12159@icloud.com</alerts@alerts.craigslist.org>
Organizer: Required Attendees:	Wooding, Lauren James Netzer; Beer, Ira; Scully, Steve; Scott Cunningham; <mark>Blank, Paul</mark>	Subject: alert: Newport Mooring 1 new result for search terms: Newport Mooring, sort: relevant, as of 2022-06-09 09:36:37 AM PDT
Microsoft Teams meeting		Newport Mooring - \$48,000 (Newport Beach) <u>View all the results. <u>Unsubscribe from this alert</u>. </u>

From:	jamesbnetzer@aol.co
То:	<u>Wooding, Lauren; Bl</u>
Subject:	Offshore Mooring Ap
Date:	December 05, 2023

ank, Pau opraisal Question 4:08:15 PM

EXTERNAL EMAIL DO NOT CLICK links or attachments unless you recognize the sender and know the

Lauren & Paul.

I am trying to get the draft appraisal completed but I have a question about the size of a "typical" mooring and the square feet of tidelands that it encumbers. On methodology I apply the "land value" to the square footage and convert it to a rental rate. In the onshore mooring appraisal I based the value on an onshore mooring encumbering an area of 288 square feet (36' x 8') based on the "typical" area from the point of attachment (seawall) to the mooring buoy/ball and an 8' beam. What dimensions and square footage should I use for the offshore mooring?

Thanks for your assistance!

Regards,

Jim Netzer

From: jamesbnetzer@aol.com < jamesbnetzer@aol.com> Sent: Wednesday, December 27, 2023 10:15 AM To: Wooding, Lauren <<u>LWooding@newportbeachca.gov</u>> Cc: Scully, Steve <<u>sscully@newportbeachca.gov</u>>; Beer, Ira <u>lbeer@newportbeachca.gov</u>; Cunningham, Scott <<u>Scunningham@newportbeachca.gov>; Blank, Paul <PBlank@newportbeachca.gov></u> Subject: DRAFT - Offshore Mooring Appraisal w/ Tiered rates

Lauren,

On the basis of my meeting with the commissioners and the harbormaster I have attached a DRAFT (the watermark did not scan) of the offshore mooring appraisal with the inclusion of an analysis and conclusion based on the mooring lengths (5-foot increments for 25-49 feet & 10 foot increments for 50 to 70+ feet). There were a couple other typo/edits, but no other substantive changes.

From:	jamesbnetzer@aol.com
Го:	Wooding, Lauren
Subject:	Offshore Mooring Phase-In
Date:	January 17, 2024 2:41:46 PM
Attachments:	Offshore Mooring Phase In.pdf

XTERNAL EMAIL DO NOT CLICK links or attachments unless you recognize the sender and know the ontent is safe.

Lauren,

The phase in we discussed is attached. Let me know if have any comments or questions.

Regards,

Jim Netzer

From:	Scully, Steve
То:	<u>iamesbnetzer@aol.com</u>
Cc:	Beer, Ira; Cunningham, Scott; Blank, Paul
Subject:	Re: DRAFT - Offshore Mooring Appraisal w/ Tiered rates
Date:	December 27, 2023 2:37:13 PM

Jim, just some housekeeping - the "Table of Contents" needs some formatting work to all be symmetrical.

Additionally you have your page number 2 in this draft twice. Just a FYI.

Hike the table with the broken out rates better than just one rate.

Thank for the quick turn.

Regards,

Steve Scully Newport Beach Harbor Commission sscully@newportbeachca.gov 909-322-2893



I'll wait for your comments or for you to give me the go-ahead to finalize.

Regards,

Jim Netzer

James B. Netzer, MAI Netzer & Associates

From:	Beer, Ira
To:	<u>Scully, Steve; jamesbnetzer@aol.com</u>
Cc:	Cunningham, Scott; Blank, Paul
Subject:	Re: DRAFT - Offshore Mooring Appraisal w/ Tiered rates
Date:	December 27, 2023 2:50:07 PM
Attachments:	image001.png

Agreed, unless there are any other comments from Paul or Scott, please move fwd with the final report as you see fit. Thank you and have a Happy New Year!

Best regards,



Ira Beer Harbor Commissioner <u>ibeer@newportbeachca.gov</u> (949) 702-6900

From:	Wooding, Lauren
То:	<u>Beer, Ira; jamesbnetzer@aol.com</u>
Cc:	Blank, Paul; Scully, Steve; Cunningham, Scott
Subject:	RE: DRAFT - Offshore Mooring Appraisal w/ Tiered rates
Date:	January 04, 2024 12:28:00 PM
Attachments:	image001.png

Hi Ira,

Jim and I met this morning to review some additional comments I had to the report. I should have the final draft from him tomorrow to attach to the staff report and will share with the subcommittee at that time.

Let me know if you need anything else in the meantime.

Thank you!

Lauren



Lauren Wooding Whitlinger Real Property Administrator Community Development Department CA Broker License #01943711 Office: 949-644-3236

100 Civic Center Drive Newport Beach, CA 92660

From: To: Subject: Date: Attachments:	<u>Blank, Paul</u> <u>jamesbnetzer@aol.com</u> RE: DRAFT - Offshore Mooring Appraisal w/ Tiered rates December 27, 2023 10:23:00 AM image001.png	
Great work!!		
Thank you.		
Have a great New Year.		
	Paul Blank	
CC: Subject: Date:	Harbormaster	
O From:	Blank, Paul	
≻ То:	jamesbnetzer	
Cc:	Wooding, Lauren	
Subject: Date:	Re: Offshore Mooring Appraisal Question December 05, 2023 4:48:06 PM	
Attachment		

The cool thing about onshore moorings is they are essentially all the same size.

Offshore moorings are of a variety of sizes (25', 30', 35', 40'...90').

Any dimensions I give you will be subject to critique as "not representative of the variety of sizes, configurations and conditions" actually out there.

That disclaimer out of the way, the biggest population of moorings out there are 40' moorings. A typical 40' boat on one of those moorings would be 40' long x 14' wide but the mooring takes up much more space than that.

The distance from the boat to each mooring float is approximately 10' - so the space taken up on the surface is approximately 60'. Then there is the placement of the weights on the sea floor. The distance from the float to the weight adds at least 7' and up to as many as 15' to each end of the mooring depending on the depth where the mooring is placed.

If you want to go with just the surface dimensions consumed by the typical mooring on Newport Harbor, go with 60' x 20'.

If you want to go with the dimensions of the entire mooring including what's below the surface, go with 80' x 20'.

Best,



Paul Blank Harbormaster

From:	Wooding, Lauren
То:	<u>"jamesbnetzer@aol.com"</u>
Subject:	RE: DRAFT APPRAISAL - Offshore Moorings - Fair Market Rent
Date:	December 20, 2023 5:18:00 PM
Attachments:	image001.png

Hi Jim,

Thanks very much for getting this draft in to me before the end of the year. I will be sharing internally and will be in touch after the new year with any comments or changes before we have you finalize the report and take it out of draft mode.

I hope you have a very Merry Christmas and Happy New Year and get to spend time with your family in the next few weeks!

And I look forward to catching up with you in the new year.

Thank you,

Lauren



Lauren Wooding Whitlinger Real Property Administrator Community Development Department

On Wednesday, January 3, 2024, 4:56 PM, Wooding, Lauren <LWooding@newportbeachca.gov> wrote:

Hi Jim,

I'm going through the report and have some additional comments and questions that I'd like to address before we publish this, since I know it will be reviewed very closely. Do you have time tomorrow morning to review with me? Thank you,

Lauren



Lauren Wooding Whitlinger Real Property Administrator From:jamesbnetzer@aol.comTo:Wooding, LaurenSubject:Re: Appraisal SummaryDate:January 19, 2022 12:03:20 PMAttachments:image003.png

[EXTERNAL EMAIL] DO NOT CLICK links or attac

-----Original Message-----From: Wooding, Lauren <LWooding@newportbeachca.gov> To: James Netzer (jamesbnetzer@aol.com) <jamesbnetzer@aol.com> Sent: Tue, Jan 18, 2022 5:53 pm Subject: Appraisal Summary

Hi Jim,

I was asked to prepare a short executive summary of the appraisal report, for internal purposes. Paul would like to share it with the Harbor Commission as well, but I didn't feel comfortable doing so unless you had a chance to review it first and make sure my laymen's interpretation is not over simplifying.

Lauren,

content is safe.

This looks good, with one change. In the "Tidelands Market Rent Analysis" I used an 8.0% annual rate of return not a 9.0% rate of return.

I'm trying to get a report wrapped up today or tomorrow, so I will address the questions in your other email on Friday.

Regards,

Jim Netzer

James B. Netzer, MAI Netzer & Associates 170 E. Seventeenth Street, Suite 206 Costa Mesa, CA 92627 Let me know if you would suggest any changes. Thanks in advance! Lauren

> LAUREN WOODING WHITLINGER Community Development Department Real Property Administrator Iwooding@newportbeachca.gov

-----Original Message-----From: Wooding, Lauren <LWooding@newportbeachca.gov> To: James Netzer (jamesbnetzer@aol.com) <jamesbnetzer@aol.com> Sent: Mon, Jan 31, 2022 10:35 am Subject: FW: Shore Mooring Rental Rate Increase

Hi Jim,

Thanks for answering all of the questions I submitted to you. I am reviewing them with Paul and will let you know if we have any further questions.

In the meantime, can you review the email below and let me know when you have some time to chat. I think this should be considered in our valuation, but I think it is mostly a matter of administrative capacity. I want to get your take on it before I discuss further with Paul. Thank you,

Lauren



LAUREN WOODING WHITLINGER Community Development Department

Howdy Jim:

Thanks for taking the meeting this morning.

Upon further inspection of that one 25' mooring in the BYC field, I noticed that an individual holds it and therefore needs a rate set by the City.

I don't think you need to perform some extensive analysis just for that one mooring. Please just apply the 30' rate you determine to that mooring but definitely add an entry in the report that includes the 25' category.

Sorry for my previous inaccurate or incomplete statement.



Paul Blank

Harbormaster

57

On March 2nd, 2024 Paul Blank emails a concerned resident stating he has to recuse himself from the matter due to a conflict of interest determined by the City Attorney and City Manager. After all these years of working on the matter with Netzer, City Staff, and the Harbor Commission. Is this too little too late? The appraisal (RFP 21-53) was awarded to Jim Netzer on August 3rd, 2021

From: "Blank, Paul" <PBlank@newportbeachca.gov> Date: March 2, 2024 at 3:36:07 PM PST

To:

Subject: RE: CBRE appraisal.

The City Manager and City Attorney have determined I have a conflict of interest related to this matter and can no longer contribute to the discussion or proceedings.

Aloha,



Paul Blank Harbormaster Harbor

Conclusion

- Why didn't Netzer make any disclosures of his affiliation with "parties involved" in the Harbor?
- Why did the City choose Netzer as the appraiser? Surely, the City Attorney knew about the loan? Surely, the City Real Property Administrator knew about the NAC lease agreement. So why would they choose Netzer when there were three other proposals submitted to RFP 21-53
 - Other Proposers: Lea Associates, R. P. Laurain, The Doré Group
- Why did the Harbor Commission repeatedly state this was an INDEPENDENT appraisal?
- Why did the Staff, Harbormaster, and Harbor Commissioners attempt influence and steer the Appraiser and final Appraisal?